

Teen Vendor Information

Creative Purchases Ideas for Teenagers

***Note:** Several vendors listed in this handout offer items & services relevant to multiple categories. Also, keep in mind that the below tips also apply to facilities design for adult customers and many of the vendors are great resources for 21st century library design in general.

Purchasing Tips:

- Don't make assumptions. Ask teens what they like & want before making purchases.
- Work with vendors who consider teen needs and likes.
- Work with architects and designers who don't assume they know what teens want. Choose someone who is open to working with teens and listening to their ideas and input.
- Buy furniture, fixtures & accessories that incorporate color, comfort, and unique design elements.
- Remember that "teen character" comes in many shapes and sizes, just as teens themselves.
- Make age appropriate purchases. Many furniture, fixture, and accessory vendors pitch teen products that are too juvenile and not really teen-friendly at all.
- When talking to vendors at library conferences, tell them what you're looking for – interesting, fun, flexible, durable, teen-friendly products. If vendors don't have what you want, give them direction and tell them your needs and ideas. Give them input!

Category	Vendors
Furniture, Lighting, Rugs	Agati - www.agati.com August Incorporated - www.augustinc.com ATD American C. & High Point Furniture - www.atdgsa.com BFI - www.bfionline.com BJs Wholesale - www.bjs.com or Costco - www.costco.com Bola - bolafurniture.com Brayton International - www.brayton.com Bretford - www.bretford.com David Edward - www.davidedward.com Decorative & Area Rugs - www.decorativeandearugs.com Demco - www.demco.com Diner Booths - www.dinerbooths.com Embury Ltd. - www.emburyltd.com Eurway - eurway.com Foof - www.thefoofstore.com Freecycle.org - freecycle.org Furniture Lab - www.furniturelab.com Gifts in Kind International - www.giftsinkind.org Goodmans - www.goodmansinc.com/products.html Gressco Ltd. - www.gresscoltd.com Herman Miller - www.hermanmiller.com Home Decorators - homedecorators.com Home Depot – www.lowes.com IKEA - www.ikea.com ISA International - www.havaseat.com Izzydesign - www.izzydesign.com/Brix?pagelD=1 Jasper Seating Company, Inc. - jasperseating.com Klein Design - www.kleindesign.com Kron USA - www.kronusa.com LoveSac - www.lovesac.com Loewenstein - www.loewensteininc.com/default.aspx Lowe's – www.lowes.com Martin Brattrud - www.martinbrattrud.com Metro Furniture - www.metrofurniture.com/home.html Pottery Barn Teen – pbteen.com Restaurant Max - restaurantmax.com

	<p>Rugs Rugs – rugsrugs.com Sam’s Club – www.samsclub.com Steelcase - www.steelcase.com/na/ Stylex - www.stylexseating.com Target – www.target.com Totalibra - www.totalibra.com Turnstone Furniture - www.turnstonefurniture.com/index.htm Vecta - www.vecta.com/index.aspx Versteel - www.versteel.com Vitro Seating Products - www.vitroseating.com/vitrohome.html Wesnic Furniture – wesnic.com Worden - worden.portfoliocms.com/Brix?pagelD=213</p>
Fixtures, Accessories, Merchandising Materials, Signage,	<p>All Posters - allposters.com Art.com – www.art.com Art Supplies Hanging Systems - www.arts-supplies.net Brodart – www.brodart.com The Cell Zone™ - www.salemiindustries.com Creative Arts Unlimited, Inc. - www.creativeartsinc.com Design Public - www.designpublic.com Franklin Fixtures – www.franklinfixtures.com Greatest Posters - www.greatest-posters.com Highsmith – www.highsmith.com JD Pacific Rim, Inc. – www.jdstore.com Lifesize Celebrity Cutouts - cardboardcutouts.com Magnetic Poetry - magneticpoetry.com Mannequinland - www.mannequinland.com MJ Industries - www.mjshelving.com Siegel Display Products – www.siegeldisplay.com Specialty Store Services – www.specstoreserv.com Ten Speed Press - www.tenspeedpress.com/catalog/posters Video Store Shopper – www.shopperinc.com</p>
Giveaways / Prizes	<p>Apple Computer, Inc. (ipods, music) www.apple.com/itunes Archie McPhee – www.archiemcphree.com Branders.com - www.branders.com Cool Stuff Cheap - coolstuffcheap.com Incredible Gifts - www.incrediblegifts.com Northern Sun Merchandising – www.northernsun.com Raymond Geddes - www.geddes-schools.com Rhode Island Novelty - www.rinovelty.com U.S. Toy Company - www.ustoy.com</p> <p>*See Mid-Hudson Library System for more giveaway ideas: http://midhudson.org/department/youth/Novelty_Companies.htm</p>

Architects & Designers:

- Creative Arts Unlimited, Inc. - Roger Barganier www.creativeartsinc.com
- Herbert S Newman and Partners - Gwen Emory www.hsnparch.com
- Hidell Associates Architects - William Hidell www.hidell.com
- Meehan Architects - Dan Meehan & Catherine Grey www.meehanarchitects.net
- Prince Alexander Architects - Steve Alexander www.princealexander.com
- Studio Techne Architects - Marc Ciccarelli & Heather Schmucker www.technearchitects.com
- Toppe Consultants, Inc. - John Toppe john@toppearchitects.com
- Tracy Lobdell Yngstrom with JS McHugh tlobdell@jsmchugh.com
- DEMCO Library Interiors (Contact: Brittan Birkett) brittanb@demco.com

For additional suggestions and information on teen-friendly vendors, architects, and designers, please contact Kim Bolan at bolan_kimberly@yahoo.com